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## company information

**Board of Directors** 

Mr. Omar Faruque Chairman Mr. Azam Faruque Chief Executive Mr. Akbarali Pesnani Director Mr. Shehryar Faruque Director Mr. Arif Faruque Director Mr. Saquib H. Shirazi Director Mr. Shamshad Nabi (NIT) Director Mr. Asif Qadir Director

**Executive Director & Chief Financial Officer** 

Mr. Yasir Masood

**Executive Director & Company Secretary** 

Mr. Abid Vazir

**Audit Committee** 

Mr. Akbarali Pesnani Chairman Mr. Arif Faruque Member Mr. Asif Qadir Member

**Human Resource & Remuneration Committee** 

Mr. Saquib H. Shirazi Chairman Mr. Azam Faruque Member Member Mr. Shehryar Faruque

**Auditors** 

EY Ford Rhodes, **Chartered Accountants** 

**Legal Advisor** 

K.M.S. Law Associates

**Bankers** Allied Bank Ltd Bank Al Habib Ltd Faysal Bank Ltd Habib Bank Ltd

Habib Metropolitan Bank Ltd

MCB Bank Ltd

National Bank of Pakistan

NIB Bank Ltd Samba Bank Ltd Soneri Bank Ltd

Standard Chartered Bank (Pakistan) Ltd

The Bank of Punjab United Bank Ltd

**Islamic Bankers** Bank Alfalah Ltd

Dubai Islamic Bank Pakistan Ltd

Meezan Bank Ltd

**Registered Office / Factory** 

Village Lakrai, P.O. Box 28, Nowshera

**Head Office** 

Modern Motors House, Beaumont Road

Karachi-75530

**Sales Offices** 

Peshawar: 1st Floor, Betani Arcade, University Road Tel: 0800-23275

Lahore: 3, Sunder Das Road Islamabad: 1st Floor, Razia Sharif Plaza Jinnah Avenue, 91 Blue Area **Share Registrar** 

**Central Depository Company** of Pakistan Limited (CDC) CDC House, 99-B, Block 'B'

S.M.C.H.S., Main Shahrah-e-Faisal

Karachi-74400

### directors' review

The Board of Directors presents the financial results of the Company for the nine months period ended March 31, 2017.

#### Overview

There has been an increase in cement dispatches in the country as a result of higher spending by the government on infrastructural projects and uptick in construction and other related activities by the private sector. On comparison with the corresponding nine months period last year, domestic cement consumption of the industry has risen by 11%. However, export sales have declined by 15% compared to the same period last year. On aggregate basis, the industry sales have increased by 7% from the corresponding period last year.

### **Dispatches**

Comparative dispatches for the current period and that of corresponding period last year are as follow:

	March 2017 (in tons)	March 2016 (in tons)
<ul> <li>Domestic dispatches</li> </ul>	874,473	598,984
<ul> <li>Export dispatches</li> </ul>	152,585	161,292
	1.027.058	760.276

During the nine months under review, the overall dispatches of the Company increased by 266,782 tons i.e. 35% from the corresponding period last year. Commencement of dispatches from Cement Line II from January 2017 coupled with increased construction activities in the country has resulted in a 46% rise in the local cement sales of the Company. However, closure of Torkham border badly affected the exports of cement, which declined by 5% during the period.

#### **Operating Performance**

Following an increase in the demand for cement and commissioning of Cement Line II along with WHR plant, there has been an increase in the dispatches of the Company. This has resulted in a 29% rise in the sales turnover of the Company from the corresponding period last year. However, during the period under review, there was an increase in costs of production due to rise in international prices of coal and oil, which led to increase in variable costs. Furthermore, during the third quarter, the Company also recorded depreciation expense and finance cost pertaining to Cement Line II, which were capitalized during this period. There was an increase in the other income from the corresponding period last year on account of receipt of dividend income on investments made by the Company. The Company has availed the benefit of tax exemption announced by the government for investment in Khyber Pakhtunkhwa and Baluchistan provinces for the Cement Line II. For the nine months period ended March 31, 2017 the Company has posted a historical after tax profit of Rs. 1.567 billion.

### **Expansion Project - Line III**

We are pleased to report that work on the installation of Cement Line III is progressing on schedule. The Company has established the letter of credit for the imported equipment, and will be awarding contracts for local works soon. On the financing front, the Company has finalized the long term loan for the project with leading banks on competitive terms. The management is confident of completing the project by June 2019.

Improving business climate in the country on the back of stable economic outlook coupled with better law and order situation has led to higher investment in the construction sector. Several infrastructural projects have been initiated by the government, which is increasing the local demand for cement. Demand for cement is also getting a boost from the initiation of the projects under China Pakistan Economic Corridor. In such a scenario, the addition of a third cement line at existing location by the Company will not only enhance its domestic market share but will also allow it to achieve greater efficiencies and better allocation of fixed costs. However, rise in power costs and coal prices remain an area of concern for the Company.

### **Acknowledgment**

Karachi: April 26, 2017

The management of the Company would like to thank all the financial institutions, customers, individuals and staff members who have been associated with the Company for their support and cooperation.

On behalf of the Board of Directors

**Omar Faruque** Chairman

# condensed interim balance sheet as at March 31, 2017

ASSETS	Note	March 31, 2017 (Unaudited)	June 30, 2016 (Audited)
		(Rupe	es `000)
NON-CURRENT ASSETS Property, plant and equipment Intangible assets	4	13,609,032 16,503 13,625,535	12,716,955 11,287 12,728,242
Long-term investments Long-term loans and advances Long-term security deposits	5	708,915 759 19,008 728,682 14,354,217	710,133 646 18,129 728,908 13,457,150
CURRENT ASSETS			
Stores, spare parts and loose tools Stock-in-trade Loans and advances Trade deposits and short-term prepayments Other receivables Taxation - net Cash and bank balances		1,408,371 895,604 31,651 20,677 332,447 223,050 19,047 2,930,847	993,623 304,530 13,586 7,704 662,377 - 23,002 2,004,822
TOTAL ASSETS		17,285,064	15,461,972
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised capital		2,250,000	2,250,000
Issued, subscribed and paid-up capital Reserves		1,766,318 8,267,223 10,033,541	1,766,318 7,373,870 9,140,188
NON-CURRENT LIABILITIES			
Long-term financing Long-term security deposits Deferred taxation	6	4,340,508 15,041 835,213 5,190,762	3,982,107 14,121 514,795 4,511,023
CURRENT LIABILITIES			
Trade and other payables Accrued mark-up Short-term borrowings Current maturity of long-term financing Taxation - net Unclaimed dividend		1,145,089 67,483 727,098 60,057 - 61,034 2,060,761	1,444,716 73,170 207,876 40,770 1,257 42,972 1,810,761
CONTINGENCIES AND COMMITMENTS	7		
TOTAL EQUITY AND LIABILITIES		17,285,064	15,461,972

The annexed notes from 1 to 12 form an integral part of these condensed interim financial statements.

Omar Faruque

# condensed interim profit and loss account (unaudited) for the period ended March 31, 2017

	Period	l ended	Quarter ended			
Note	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016		
		(Rupee	s `000)			
Turnover - net	6,714,183	5,221,862	2,631,538	1,732,474		
Cost of sales	(4,199,041)	(3,347,525)	(1,792,823)	(1,054,891)		
Gross profit	2,515,142	1,874,337	838,715	677,583		
Distribution costs Administrative expenses Other expenses	(209,275) (166,026) (114,743) (490,044)	(173,932) (140,435) (109,788) (424,155)	(74,340) (44,632) (12,494) (131,466)	(58,989) (48,247) (40,311) (147,547)		
Other income	78,902	39,649	18,523	17,661		
Operating profit	2,104,000	1,489,831	725,772	547,697		
Finance costs	(98,417)	(29,808)	(85,090)	(14,043)		
Profit before taxation	2,005,583	1,460,023	640,682	533,654		
Taxation						
Current - for the period 8 - prior year Deferred	(155,629) 37,165 (320,418) (438,882)	(389,115) 724 (28,366) (416,757)	183,636 - (282,773) (99,137)	(154,660) - (11,935) (166,595)		
Profit after taxation	1,566,701	1,043,266	541,545	367,059		
Earnings per share - basic and diluted	Rs. 8.87	Rs. 5.91	Rs. 3.07	Rs. 2.08		

The annexed notes from 1 to 12 form an integral part of these condensed interim financial statements.

Omar Faruque

Azam Faruque Chief Executive

# condensed interim statement of comprehensive income (unaudited) for the period ended March 31, 2017

	Period ended		Quarte	er ended
	March 31, 2017	March 31, 2016	March 31, 201 <i>7</i>	March 31, 2016
		(Rupee	s `000)	
Profit after taxation	1,566,701	1,043,266	541,545	367,059
Other comprehensive income				
Items that may be reclassified subsequently to profit and loss account				
Unrealized (loss) / gain on available-for-sale securities - net	(99,294)	169,601	(89,980)	(54,930)
Total comprehensive income for the period	1,467,407	1,212,867	451,565	312,129

The annexed notes from 1 to 12 form an integral part of these condensed interim financial statements.

Omar Faruque

# condensed interim cash flow statement (unaudited) for the period ended March 31, 2017

	March 31, 2017	March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupe	es `000)
Profit before taxation	2,005,583	1,460,023
Adjustments for:		
Depreciation	410,158	204,197
Amortisation	2,096	2,033
Gain on short-term investments	(2,186)	(10,986)
Gain on disposal of operating property, plant and equipment	(3,042)	(755)
Finance costs	98,417	29,808
Exchange loss	1,595	425
Dividend income	(21,973)	(14,578)
	485,065	210,144
(Increase) / decrease in current assets	2,490,648	1,670,167
Stores, spare parts and loose tools	(414,748)	(33,611)
Stock-in-trade	(591,074)	169,840
Loans and advances	(18,065)	(1,407)
Trade deposits and short-term prepayments	(12,973)	1,310
Other receivables	329,930	(346,932)
	(706,930)	(210,800)
	1,783,718	1,459,367
(Decrease) / increase in current liabilities		
Trade and other payables	(301,222)	830,259
Cash generated from operations	1,482,496	2,289,626
Income tax paid Long-term loans, advances and deposits - net	(342,771) (72)	(385,539)
Net cash generated from operating activities	1,139,653	1,904,416
Nei casii generalea iroin operaniig activilles	1,137,033	1,704,410
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(1,206,789)	(5,039,562)
Additions to intangible assets	(7,312)	
Proceeds from disposal of operating property, plant and equipment	9,698	5,603
Long-term investments made during the period	(98,076)	(26,300)
Short-term investments redeemed during the period - net Dividend received	2,186 21,973	611,104 14,578
Net cash used in investing activities	(1,278,320)	(4,434,577)
reci cash osca in investing activities	(1,270,020)	(4,404,577)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long-term financing - net	377,688	2,579,615
Short-term borrowings - net	519,222	705,687
Dividend paid Finance costs paid	(555,992) (206,206)	(677,225) (75,726)
Net cash generated from financing activities	134,712	2,532,351
Net (decrease) / increase in cash and cash equivalents	(3,955)	2,190
Cash and cash equivalents at the beginning of the period	23,002	18,354
Cash and cash equivalents at the end of the period	19,047	20,544
and tash equivalents at the one of the period	17,047	

The annexed notes from 1 to 12 form an integral part of these condensed interim financial statements.

Omar Faruque

Azam Faruque Chief Executive

# condensed interim statement of changes in equity (unaudited) for the period ended March 31, 2017

					Reserves				
	1d	Capital I	Reserves		Revenue	Reserves			
	Issued, subscribed and paid-up capital	Share premium	Others	General reserve	Unappro- priated profit	Actuarial gain on gratuity fund	Unrealised gain/(loss) on available -for-sale securities	Total Reserves	Total
					(Rupees `000	) —			
Balance as at July 01, 2015	1,766,318	1,047,658	50,900	420,000	4,310,825	130,230	300,110	6,259,723	8,026,041
Final cash dividend for the year ended June 30, 2015 @ Rs. 3.00/- per share		-	-		(529,896)			(529,896)	(529,896)
Interim cash dividend for the year ended June 30, 2016 @ Re. 1.00/- per share		-			(176,632)			(176,632)	(176,632)
Profit after taxation		-	-	-	1,043,266	-	-	1,043,266	1,043,266
Other comprehensive income	-	-	-	-			169,601	169,601	169,601
Total comprehensive income for the period		-	-		1,043,266	-	169,601	1,212,867	1,212,867
Balance as at March 31, 2016	1,766,318	1,047,658	50,900	420,000	4,647,563	130,230	469,711	6,766,062	8,532,380
Balance as at July 01, 2016	1,766,318	1,047,658	50,900	420,000	5,009,489	246,517	599,306	7,373,870	9,140,188
Final cash dividend for the year ended June 30, 2016 @ Rs.2.25/- per share			-		(397,422)			(397,422)	(397,422)
Interim cash dividend for the year ending June 30, 2017 @ Re. 1.00/- per share			-		(176,632)			(176,632)	(176,632)
Profit after taxation			-	-	1,566,701			1,566,701	1,566,701
Other comprehensive income			-	-			(99,294)	(99,294)	(99,294)
Total comprehensive income for the period		-			1,566,701		(99,294)	1,467,407	1,467,407
Balance as at March 31, 2017	1,766,318	1,047,658	50,900	420,000	6,002,136	246,517	500,012	8,267,223	10,033,541

The annexed notes from 1 to 12 form an integral part of these condensed interim financial statements.



# notes to the condensed interim financial statements (unaudited) for the period ended March 31, 2017

#### 1. CORPORATE INFORMATION

Cherat Cement Company Limited (the Company) was incorporated in Pakistan as a public company limited by shares under the Company Act, 1913 (now the Companies Ordinance, 1984) in the year 1981. Its main business activity is manufacturing, marketing and sale of cement. The Company is listed on Pakistan Stock Exchange. The registered office of the Company is situated at Village Lakrai, District Nowshera, Khyber Pakhtunkhwa province.

#### 2. BASIS OF PREPARATION

- 2.1 These condensed interim financial statements are required to be presented to the shareholders under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard [IAS] 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2016.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2016 except that the Company has adopted the following IFRSs which became effective during the period:

- IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements: Investment Entities: Applying the Consolidation Exception (Amendment)
- IFRS 11 Joint Arrangements: Accounting for Acquisition of Interest in Joint Operation (Amendment)
- IAS 1 Presentation of Financial Statements: Disclosure Initiative (Amendment)
- IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets: Clarification of Acceptable Method of Depreciation and Amortization (Amendment)
- IAS 16 Property, Plant and Equipment and IAS 41 Agriculture: Agriculture Bearer Plants (Amendment)
- IAS 27 Separate Financial Statements: Equity Method in Separate Financial Statements (Amendment)

The adoption of the above standards did not have any material effect on the condensed interim financial statements.

		Note	2017 (Unaudited)	2016 (Audited)
4. PRC	PERTY, PLANT AND EQUIPMENT		(Rupe	es `000)
Оре	ning net book value (NBV)		3,144,601	3,244,178
Line Line	· İI	4.1 4.2	72,989 10,265,310 10,338,299	182,512 - 182,512
Depi	osals during the period / year (NBV) reciation charged during the period / year ing NBV		(6,656) (410,158) 13,066,086	(4,887) (277,202) 3,144,601
Cap Line Line	- II	4.3 4.4 4.5	320,258 207,781 14,907 542,946 13,609,032	73,723 9,498,631 - 9,572,354 12,716,955

March 31, June 30,

4.1	Additions during the period / year - Line - I	Note	March 31, 2017 (Unaudited) (Rupee	June 30, 2016 (Audited) :s`000)
	Building on leasehold land Plant and machinery Power and other installations Furniture and fittings Quarry, factory and laboratory equipment Motor vehicles Office equipment Computers		179 8,024 - 80 - 48,264 2,691 13,751 72,989	928 94,041 2,783 2,654 30,488 44,311 1,793 5,514 182,512
4.2	Additions during the period / year - Line - II			
	Building on leasehold land Plant and machinery Power and other installations Furniture and fittings Quarry, factory and laboratory equipment Office equipment Computers	4.2.1 4.2.1	1,958,037 6,131,446 2,066,123 19,380 75,012 10,822 4,490	: : : : : :

**4.2.1** Includes building on leasehold land and plant and machinery related to Waste Heat Recovery Plant amounting to Rs. 84.617 million (June 30, 2016: Rs. Nil) and Rs. 781.566 million (June 30, 2016: Rs. Nil) respectively.

		Note	March 31, 2017 (Unaudited)	June 30, 2016 (Audited)
4.3	Capital work-in-progress - Line - I		(Rupe	es `000)
	Building on leasehold land Plant and machinery Power and other installations Furniture and fittings Quarry, factory and laboratory equipment Motor vehicles Office equipment Computers		29,930 241,473 2,906 - 30,216 8,124 3,008 4,601 320,258	16,212 24,699 600 2,121 30,091 - - - - 73,723
4.4	Capital work-in-progress - Line - II			
	Building on leasehold land Plant and machinery Power and other installations Furniture and fittings Quarry, factory and laboratory equipment Motor vehicles Computers	4.4.1 4.4.1	28,850 143,147 31,680 2,301 1,623 180 - 207,781	1,938,939 7,486,291 68,843 2,683 - 874 1,001 9,498,631

**4.4.1** Includes building on leasehold land and plant and machinery related to Waste Heat Recovery Plant amounting to Rs. Nil (June 30, 2016: Rs. 74.625 million) and Rs. 5.991 million (June 30, 2016: Rs. 653.668 million) respectively.

		March 31, 2017 (Unaudited)	June 30, 2016 (Audited)
4.5	Capital work-in-progress - Line - III	(Rupe	es `000)
	Building on leasehold land Plant and machinery	10,160 4,747 14,907	- - -

			March 31,	June 30,
_		Note	2017 (Ungudited)	2016 (Audited)
5.	LONG-TERM INVESTMENTS			
	Investment in related parties		(Rupee	s `000)
	Available-for-sale securities	5.1	701,225	702,443
	Interest in Joint Ventures		,	,
	- Madian Hydro Power Limited	5.2	<u> </u>	
	- UniEnergy Limited		7,690 7,690	7,690 7,690
			708,915	710,133
			700,713	710,100
5.1	Available-for-sale securities			
	Cherat Packaging Limited			
	2,174,808 (June 30, 2016: 2,055,308) fully paid			
	ordinary shares of Rs. 10/- each.		644,788	702,443
	Mirpurkhas Sugar Mills Limited			
	262,500 (June 30, 2016: Nil) fully paid			
	ordinary shares of Rs. 10/- each		56,437	
			701,225	702,443
5.2	Madian Hydro Power Limited			
	Community of the contract of		104 705	104 705
	Company's share in net assets Less: Provision for impairment loss		106,705 (106,705)	106,705 (106,705)
	Less. Frovision for impullinem loss		- (100,703)	- (100,703)
6.	LONG-TERM FINANCING - secured			
0.	LONG-TERM FINANCING - Secured			
	Islamic banks			
	Refused Derived Fuel Loan - Line - I	6.1	-	122,312
	Syndicated Long-Term Finance Loan - Line - II	6.2	2,873,684	2,463,158
	Waste Heat Recovery Loan - Line - II Fixed Assets Refinance Loan - Line - II		600,565 300,000	600,565 300,000
	I IVOR 199019 VAIIIIMINCE FOMIL - FILIE - II		3,774,249	3,486,035
	Conventional banks			-,,-30
	Syndicated Long-Term Finance Loan - Line - II	6.2	626,316	536,842
			4,400,565	4,022,877
	Less: Current maturity		(60,057)	(40,770)
			4,340,508	3,982,107

- **6.1** During the period, the loan has been settled early.
- Represents long-term financing obtained from Islamic banks under Diminishing Musharika Scheme and a term loan from a conventional bank. The approved financing amount to Rs. 9,500 million (Rs. 7,800 million under Islamic finance and Rs. 1,700 million under conventional finance) out of which Rs. 6,000 million remained unutilized as at the balance sheet date. The financing carry profit / mark-up at the rate of 6 months KIBOR+ 0.7% per annum. The financing is repayable in 10 equal semi-annual installments commencing after a grace period of 36 months from the date of first disbursement i.e. March 2019. The financing is secured against first pari-passu hypothecation charge of Rs. 12,670 million on plant and machinery and immovable fixed assets.

### **CONTINGENCIES AND COMMITMENTS**

There are no material changes in the status of contingencies and commitments as reported in the annual financial statements of the Company for the year ended June 30, 2016 except as follows:

	March 31, 2017 (Unaudited)	June 30, 2016 (Audited)	
	(Rupees `000)		
Letters of credit - Islamic banks	5,727,831	75,592	
Letter of guarantee - Conventional banks	99,000	34,000	

### TAXATION

In view of the tax exemption on investment in Khyber Pakhtunkhwa and Baluchistan provinces under clause 126L of Part I of the Second Schedule to the Income Tax Ordinance, 2001, profits and gains are exempted on line - II. For this purpose, separate books of accounts have been maintained for both lines (i.e., line - I and line - II). However, provision for Alternative Corporate Tax under section 113C of the Income Tax Ordinance, 2001 has been made in these financial statements.

### TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of group companies, directors, executives and retirement funds. Transactions with related parties, other than those disclosed elsewhere in the financial statements, are as follows:

		Period ended		Quarter ended	
		March 31, 2017 (Unaudited)	March 31, 2016 (Unaudited)	March 31, 2017 (Unaudited)	March 31, 2016 (Unaudited)
Relationship	Nature of transactions	(Rupees `000)			
Group companies	Purchases Sales Purchase of fixed assets I.T support charges Dividend received Dividend paid	652,460 10,256 14,112 10,139 21,973 159,865	463,613 4,981 - 8,861 14,578 191,459	273,902 813 14,112 3,380 6,749 49,915	160,296 3,528 - 2,954 5,716 47,876
Key management personnel	Remuneration	413,717	344,070	141,196	113,230
Other related parties	Contribution to staff provident and gratuity funds Insurance premium	29,272 30,159	28,278 29,741	15,485 10,574	6,084 10,210

In addition, certain actual administrative expenses are being shared amongst the group companies.

March 31, 2017 (Unaudited)	June 30, 2016 (Audited)			
(Tons)				
2.260.000	1.000.000			

### 10. CAPACITY - Clinker

Annual Installed capacity

In view of installation of line - II, the production capacity of the Company has been enhanced.

### 11. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on April 26, 2017 by the Board of Directors of the Company.

### 12. GENERAL

Figures have been rounded off to the nearest thousand Rupees, unless otherwise stated.